

**UNITED STATES
BIOPHARMA WORKFORCE
PARTNERSHIP CONFERENCE**

Sponsorship Prospectus



October 27 – 28, 2026

Caribe Hilton
San Juan, Puerto Rico

United States Biopharma Workforce Partnership Conference

A Must-Attend Event for Shaping the Future of Biopharmaceutical Talent

Join us in Puerto Rico for NIIMBL's third annual U.S. Biopharma Workforce Partnership Conference—an essential gathering for leaders and changemakers across the biopharmaceutical manufacturing ecosystem. The NIIMBL Workforce Partnership Conference is more than an event—it's a movement. It serves as a national platform to:

- **Strengthen industry-academic partnerships** that fuel talent pipelines
- **Illuminate labor market trends** and future workforce needs
- **Highlight regional workforce infrastructure** as a key factor in site selection and expansion
- **Catalyze collaboration** across sectors on shared challenges and opportunities

This conference offers a dynamic mix of keynote speakers, unconference sessions, partnering tables, and networking opportunities. Attendees will leave with actionable insights, new connections, and a renewed sense of purpose surrounding the formation, development, and long-term sustainability of regional and national education, training, and talent pipeline partnerships.



As a first-time attendee, I was not sure what to expect, but... amazing sessions, incredible creativity with the conference style, truly a great experience."

Purpose, Value, and Impact

As the biopharmaceutical industry evolves with emerging technologies and expanding therapeutic areas, the need for a robust, diverse, and future-ready workforce has never been more urgent. This conference meets that challenge head-on by fostering collaboration, sharing best practices, and catalyzing innovation in workforce development.

The conference draws:

- **Industry professionals** including technical hiring managers, talent acquisition leaders, HR professionals, site managers, and community engagement teams
- **Academic leaders** from biopharma-focused universities, community colleges, and non-degree training providers
- **Workforce and economic development experts** representing regional and national non-profits, government agencies, and workforce intermediaries

Attendees benefit from:

- **Access** to talent pipeline builders across the United States
- **Insight** into innovative workforce trends, solutions, and technologies
- **Opportunities** to showcase programs, students, and innovations
- **Dialogue** on building inclusive, scalable talent pipelines
- **Benchmarking** to understand innovative solutions to regional talent challenges

We anticipate over 250 participants in 2026, making this the largest and most impactful edition yet.

Sponsorship Opportunities

As a sponsor, your organization will gain high-visibility access to key stakeholders and be positioned as **a national industry leader** in workforce partnership development.



Each day was the best use of every minute of my time. Looking forward to next year."

SIGNATURE RECEPTION SPONSOR

\$8,000

(NIIMBL Member)

\$9,000

(Non-member)

(3 available)

Align your brand with the conference's signature networking event and gain premium exposure.

Benefits include:

- Opportunity to deliver a 1-minute message at the conference plenary and a 1-minute message during the Signature Reception on Day 1
- Opportunity to present a 2-minute video as part of the conference plenary programming on Day 2
- One (1) prime-location table during both day 1 partnering sessions + a guaranteed quick pitch
- Recognition on the event program, website, digital signage, and event app
- One (1) full conference registration

WELCOME RECEPTION SPONSOR - SOLD OUT

\$6,000 (Exclusive – 1 available)

Kick off the Workforce Conference by hosting the Welcome Reception and making a lasting first impression.

Benefits include:

- Opportunity to deliver a 1-minute welcome message during the welcome mixer
- Branded signage at the reception venue
- One (1) table during both day 1 partnering sessions
- Branded signage at the welcome mixer venue
- Recognition on the event program, web site, digital signage, and event app
- One (1) full conference registration

CONTRIBUTING SPONSOR

\$2,500

(NIIMBL Member)

\$5,000

(Non-member)

(10 available)

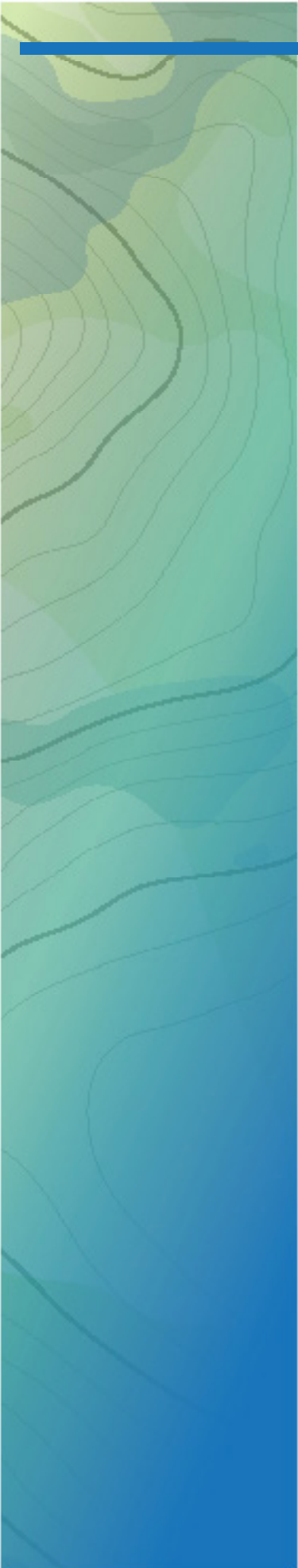
Ensure your organization is recognized as a contributor to conference success in Puerto Rico.

Benefits include:

- One (1) prime-location table during both day 1 partnering sessions + a guaranteed quick pitch
- Recognition on the event program, website, digital signage, and event app
- One (1) full conference registration



Some conferences are super informative, but not fun. Others are fun, but logistical messes. And others are logistically on point, but the information is blah. You guys somehow pulled off this trifecta while NOT scurrying around aloof from your participants. The result is a fun, creative, polished, smooth event that is loaded with information."



Why Puerto Rico? A Strategic and Inspiring Choice

Puerto Rico is more than just a beautiful destination—it's a powerhouse of biopharmaceutical manufacturing. Home to over 30 major pharmaceutical and biotechnology companies and responsible for over \$50 billion in annual pharmaceutical exports, the island is often called “the Medicine Cabinet of the U.S.” Its thriving industrial base and unique workforce development opportunities make Puerto Rico an ideal location to explore scalable, inclusive, and regionally responsive talent strategies.

Partner Tables and Quick Pitches

We are excited to once again offer attending organizations the opportunity to host a partnering table during one of the two partnering sessions. Additionally, attending organizations will have the ability to sign up for a quick pitch based on availability (registration upcharge) in which they will be given the opportunity to present a single slide for no more than 60 seconds.

All sponsoring organizations will have:

- | | |
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| 1. A prime-location table
during both semi-structured
partnering sessions | 2. A guaranteed quick pitch
during one of the quick
pitch sessions. |
|--|--|

Confirm Your Sponsorship

Sponsorships are limited and available on a first-come, first-served basis. To secure your slot as a sponsor, **contact John Balchunas, NIIMBL Workforce Director, jebalchu@niimbl.org.**



Ammon Pinizzotto Biopharmaceutical Innovation Center
590 Avenue 1743, Newark, DE 19713

www.NIIMBL.org | info@niimbl.org | 302-831-0663